



Introducing the BPCC

Message from Michał Obiegala
BPCC Chairman

Since 1992, the BPCC has been working on behalf of British, Polish and international investors in Poland, creating an effective business support network with their peers and the Polish authorities. We have traditionally supported our members in two ways; by focusing on the business environment – regulatory, legal and fiscal policy issues – and by supporting new business development with highly-focused events and activities, and effecting direct member-to-member introductions at the relevant level.

For over 34 years of our existence, we've become effective at supporting our membership with their wide business needs. Being a member of a leading business community such as the BPCC is a good investment during these difficult times. Our network offers many ways of promoting your company; our staff can work individually with you to help you achieve your goals.

Companies serving B2B and B2C clients can benefit from our extensive database, wide social-media reach, exclusive member-to-member offers and a broad range of training, policy-making and networking solutions.



Membership is corporate; when your company joins, every employee can take part in BPCC activities across Poland's regions and in London. We run more than 100 events a year; together with you, we can jointly organise events that reach across our network.

Be active and be seen – with the technology shift, we are promoting hybrid meetings wherever possible, so that those who can join us physically do so, while those who can't can still take part and benefit, even though they may be in another region or even country.

Changes in the regulatory and economic environment continue to influence UK-Polish trade. For some businesses this presents challenges, while for others it creates new opportunities. The BPCC is a first port of call for companies seeking practical guidance, and we consistently connect them with our members best placed to address their needs. Our network provides expert support on the regulatory and operational factors that may impact your business.

Similarly, our investor support involves passing on fresh leads to our members, whose expertise and experience we can vouch for. The BPCC offers service that leads to tangible business results. If you're interested in doing business in or between Poland and the UK

– **JOIN US!**



Our offer

Join us and we will make sure you get the best out of your membership

- Access to around 270 committed member firms, many thousands of business contacts, investor advice and business data from market experts and sector specialists
- Sharing best practice, gathering insights and initiating business development through our sector-led events
- Informative business media: Contact Magazine Online and web portal
- Media presence on LinkedIn, X and Facebook
- Access to board-level business and government decision-makers
- High-quality networking, CEO events and round-table discussions
- Unmatched global access through international chamber networks
- Regular economic updates and market sector intelligence

Ask our staff about how we can help you promote your business!

- membership@bpcc.org.pl
- www.bpcc.org.pl



Job-function support

The BPCC's membership covers a wide range of business functions; CEOs, MDs and country managers; CFOs/finance directors; HR directors, PR & marketing directors. For mid-level managers we offer dedicated workshops and training.

With over three decades of experience in Poland, we recognise that for membership to be effective, we need to engage at the highest executive level. Our work is directed at **CEOs**, presidents, partners, business owners and country managers, and is tailored to their limited time and availability. Focused events that will begin happening this year as conditions permit, such as business breakfasts, ministerial and VIP meetings, CEO networking and our AGM, will once again allow for direct peer-to-peer contact, and access to the exclusive CEO-level formats.

The **HR directors** and managers have become crucial in a remote-working environment. How do you manage talent, build teams, foster creativity, monitor productivity and on-board new staff when people are working from home? How will future hybrid-working environments look? HR Policy Group meetings, seminars, reports and professional advice from experts will become more valuable than ever.

CFOs, finance directors, managers and experts can all contribute and benefit. Tax and finance have been central to the BPCC's work since the Chamber was set up. As governments seek to recoup public money spent on anti-Covid measures, temptation will arise to target firms with new tax burdens just as they are rebuilding after the pandemic. We will monitor the fiscal environment, and together with other international chambers of commerce in Poland, support our members with meetings with the finance ministry, and with in-house briefings and specialist advice.

We also invite business development and **PR & marketing** executives to work with us to rebuild their networks of clients through well-designed networking events, content marketing, access to target groups, product launches, PR campaigns and social-media support. All can be effectively delivered in partnership with a trusted and specialist B2B network of BPCC members, business contacts and media channels.

Public affairs and compliance directors are vital to corporate business today as the regulatory environment becomes ever-more complex. Communication with legislators and regulators becomes more effective through membership of an organisation bringing together the voices of other public-affairs professionals. A most important goal for the BPCC is making it easier to do business in Poland, thus making the country more competitive internationally as an inward investment destination; dialogue with the authorities is crucial to achieve this.

ESG is now a mainstream part of any company's efforts to ensure its operations are environmentally sustainable, socially responsible and that the company is governed in an ethical and transparent way. ESG directors, responsible for reducing the company's carbon footprint, working across the supply chain to ensure partners are environmentally and socially responsible. The BPCC serves as a platform for sharing best practice in this area, benchmarking your firm's ESG performance and assessing ESG risks.



CEO & Senior Management



Tax & Finance



HR & Development



PR & Marketing



Public affairs & compliance



ESG





BPCC in the regions

Southern and western Poland host the country's most dynamic manufacturers including automotive and aerospace, as well as being home to the bulk of the foreign investment in the shared service centre/business process outsourcing sectors.

Since 2015, the BPCC has been organising meetings at factories across these regions. Factory visits – sharing best practice between BPCC's members engaged in production processes – have become popular. Practitioners meet to discuss issues common to all sectors of manufacturing industry such as supply chain management, optimisation of energy use, recruitment and retention of staff and automation.



High-quality business networking remains central to what the BPCC does regionally, in particular offering members the chance to meet representatives of other business communities and local authority leaders. Over the years, the BPCC's regional offices have established a calendar of high-profile business events that bring together key decision-makers from private and public sectors from across the regions, where members forge new contacts that help with business development and improve the environment for enterprise in the region.



With regular flight connections between the UK and Wrocław, Katowice, Kraków, Szczecin and Rzeszów airports, the links between Poland and Britain have never been better; the BPCC's regional support is here to help you succeed in crossing that bridge and finding the right contacts once you arrive. The BPCC's Warsaw office covers the rest of Poland with a focus on the capital, where the headquarters of most foreign investors are located. Poland's second-largest city, Łódź, is also serviced from the Warsaw office.



Headquartered in Warsaw, the BPCC has long been active across the Polish regions. Local knowledge – contacts with provincial authorities, regional development agencies, special economic zones and local business clubs – is crucial to long-term business success. In recent years, the BPCC's regional work has expanded into new territories involving local partners and stakeholders.





Broad cross-sector focus

Creating a better business environment in Poland

The BPCC works across sectors of business, responding to members' needs to discuss sector-specific issues with the relevant representatives of government – ministries, regulators, agencies and local authorities. The sector meetings are also a platform for the exchange of best practice between members. BPCC members set the agenda on the basis of their most pressing concerns and challenges.

Covering all sectors – and equally crucial to all – **Human Resources** meetings serve as a platform to discuss employment policy and labour law in Poland, drawing on global best practice. As a forum for dialogue between BPCC members and the public sector, meetings often include representatives of the Ministry of Labour and Social Policy, regional or local labour offices, regulators and other officials. The group also focuses on vocational education, coaching, leadership, assessment and staff retention, as well as challenges created by the pandemic such as optimising hybrid work.

Manufacturing Industries remain a crucial part of the Polish economy; Poland is an attractive location for production. Meetings take place to discuss issues common to all manufacturers, such as energy costs, environmental protection, automation, supply chain, and skills/vocational training. Meetings typically take place in members' factories.

Real Estate & Construction sector meetings bring together members with an interest in property – investors, developers, architects, contractors, facilities managers and consultants. Meetings focus on issues around the regulatory environment for the sector, as well as sharing state-of-trade insights between members. Through these meetings, BPCC members also promote green building, sustainability and BIM.

Tax & Finance meetings focus on deregulation, taxes and social security. The aim is to help improve the tax system, targeting barriers to investment, business growth and employment. Making tax payment simpler and improving Poland's business environment have always been priorities for the BPCC. Green finance and sustainable investment have become increasingly important issues for BPCC members.

Tech has become big business in Poland, as native start-ups and inbound tech hubs compete for IT talent. Regulatory issues affect firms across all sectors touched by technology – intellectual property, cloud computing, blockchain, e-marketing, the Digital Single Market, data protection. Meetings focus on issues concerning tech firms and their corporate clients.

Healthcare concerns not only the pharma sector and healthcare providers. Corporate health insurance is crucial to all employers. Issues discussed at BPCC sector meetings include health-tech, clinical trials, personalised medicine, coordinated care, healthy ageing and private healthcare. Public-sector experts are often invited; innovative, effective healthcare is the policy goal.

Public Procurement is an area fraught with difficulties for British firms present in Poland; procedures and culture differ widely to that found in the UK. Yet public projects can offer continuity of business at times of slow economic growth. BPCC meetings, often engaging with government officials, focus on improving the quality of Poland's public procurement process. UK experiences can offer valuable lessons resulting in better value for taxpayers' money.

ESG has become mainstream business practice; firms' interactions with the social and natural environment and their ethical behaviour are of paramount importance. Embracing green transformation, reducing firms' carbon footprint, the BPCC's work in ESG centres on sharing best practices in sustainability and corporate governance between members. Meetings serve to discuss sustainable supply chains, renewable energy, waste management, as well as social issues such as diversity and inclusivity. Representatives of government, regulators and local authorities are often invited.





BPCC Media: global reach

We've built a digital hub connecting businesses between Poland and the UK. Regardless of location, we help our members by creating opportunities, based on our position as first port-of-call for firms seeking market information.

Contact Magazine Online allows members to promote themselves by sharing insights and best practice. There's useful information about doing business in Poland; you're kept up to date with BPCC activities. The magazine appears four times a year and provides members with professional advice and opinions from expert practitioners. We build a strong community voice representing interests from the Polish, British and international points of view.



The BPCC's multiple communications channels – social media and website offer quality information and insights about doing business between the UK and Poland. News from members, articles and events information is updated daily; members are encouraged to contribute quality content in English and in Polish. The BPCC often serves as the first contact point for UK companies thinking about doing business in Poland – and for Polish firms considering the UK and beyond. Members contributing their know-how help them answer their questions. Our media channels are intuitive, innovative and continually updated.



Brexit support

Since the UK's departure from the single European market and Customs Union, doing business between Poland and the UK has become more complicated.

BPCC members in sectors such as legal services, logistics, standards and certification, tax and finance, can help with every aspect of the new realities of doing business between the UK and Poland, whether it's to do with imports, exports, cross-border investment or employment issues. The BPCC's high media profile on Brexit in Poland means that it is one of the first organisations to which Polish entrepreneurs turn when seeking guidance on Brexit. Such inquiries are passed on to the relevant BPCC member with the relevant expertise.



We are a founding member of the International Group of Chambers of Commerce (IGCC), which represents

the voice of the foreign investor community in Poland. Together, we are 17 chambers engaging with the Polish government on issues of relevance to all foreign investors; we also focus strongly on international networking with regular multi-chamber events.

Connect with British business around the world



We are one of over 130 British chambers and business groups around the world connected to the British Chambers of Commerce

(BCC) through its Global Business Network. Formed 162 years ago, the BCC consists of 53 regional chambers across the UK. The BCC represents 80,000 British businesses of all sizes, which employ almost six million people across the UK. Plug into this network through BPCC membership.

■ Member to member

Reach out to BPCC members in a direct way, with introductions made for you at a personal level with the relevant senior manager within the organisation you wish to contact.

■ Welcome New Member

Every new BPCC member is introduced to the entire BPCC membership network, with a welcome email, sent out in Polish and in English. The introduction is followed up on the BPCC's social media accounts.

■ Events newsletter

A weekly round-up of all BPCC events for the coming fortnight, containing all the news of what's happening in your chamber.

2026 Membership Application Form

Brytyjsko-Polska Izba Handlowa / British Polish Chamber of Commerce Registered Office: Zielna 37, 00-108 Warszawa, Poland. VAT: 5252800783

I/We hereby apply for membership in the British Polish Chamber of Commerce.

Registered organisation / Company name

Registered address

VAT Registration number Trade name (if different from the above)

Correspondence address
(if different from the above)

Industry sector (up to five words best
describing the organisation's activities)

Main telephone number
(country code - local code - number)

General email address

Website

Authorised person name & position

Direct line
(country code - local code - number)

Email

Data of the person to be main contact for BPCC (if different from above):

Name & position

Direct line
(country code - local code - number)

Email

MEMBERSHIP APPLIED FOR (please indicate):

Number of employees:

in Poland in UK

Membership Class (please tick one option):

Enterprise Class (1-10 employees)* ☐ 3,000 PLN

Business Class (11-150 employees)* ☐ 7,000 PLN

Chairman's Class (>150 employees)* ☐ 9,000 PLN

* on all forms of employment contracts and B2B net of VAT

Note: Membership fees depend on number of employees and will be invoiced annually in advance.

Method of payment is bank transfer.

I agree to receive debit note (membership fees are not subject to VAT), duplicate debit note, or correcting debit note in electronic form. Please send it to the e-mail address set out below (please fill in using block letters):

Many BPCC members offer discounts to other members on their products or services. If you wish to offer members any discounts please provide details below.

Upgrade your membership class to access BPCC services that offer particular value to your company's business development. The possibility to upgrade at any time is open throughout your membership period.

Consent: I consent to the processing of my personal data by Brytyjsko-Polska Izba Handlowa (KRS: 0000803344) in order to consider my candidacy, including the placement of my personal data in the Online Database maintained by the Administrator. Above consent may be withdrawn at any time by sending an e-mail to the following address: rodo@bpcc.org.pl. Subsequent withdrawal of consent does not affect the legality of the processing of personal data in the period before its withdrawal. More information about the Administrator can be found in the Privacy Policy (<https://bpcc.org.pl/pl/polityka-prywatnosci>).

Brytyjsko-Polska Izba Handlowa trades under the name of British Polish Chamber of Commerce. We reserve the right to request professional references upon your registration.

Zgoda: Wyrażam zgodę na przetwarzanie moich danych osobowych przez Brytyjsko-Polską Izbę Handlową (KRS: 0000803344) w celu rozpatrzenia mojej kandydatury, w tym na umieszczenie moich danych osobowych w Bazie danych online prowadzonej przez Administratora. Ww. zgoda może być w każdym momencie wycofana poprzez wysłanie wiadomości e-mail na adres rodo@bpcc.org.pl. Późniejsze wycofanie zgody nie wpływa na legalność przetwarzania danych osobowych w okresie sprzed jej wycofania. Więcej informacji na temat Administratora znajduje się w Polityce Ochrony Prywatności (<https://bpcc.org.pl/pl/polityka-prywatnosci>).

Brytyjsko-Polska Izba Handlowa prowadzi działalność pod nazwą British Polish Chamber of Commerce. W szczególnych przypadkach możemy poprosić Państwa o przedstawienie referencji celem zakończenia procesu rejestracji.

Cancellation: The agreement is an open-ended contract and it cannot be terminated within the first 12 months. Should you not wish to continue your membership, you must notify us in writing. This must be received no less than ten days before your renewal date. In the absence of notification your membership will be automatically renewed for a further year. If notification of resignation is received no later than 3 months after the renewal date, a credit of 50% of the membership fee will be made.

Rezygnacja: Umowa zostaje zawarta na czas nieokreślony. Minimalny czas obowiązywania umowy to 12 miesięcy. W przypadku braku zainteresowania kontynuacją członkostwa, oczekujemy powiadomienia nas o tym pisemnie minimum 10 dni przed datą wygaśnięcia bieżącego okresu rozliczeniowego. W przeciwnym razie opłata członkowska na kolejne 12 miesięcy zostanie naliczona automatycznie. Istnieje możliwość zwrotu 50% wartości naliczonej składki członkowskiej, jeżeli powiadomimy nas Państwo o rezygnacji nie później niż 3 miesiące od daty wygenerowania noty księgowej na kolejny okres rozliczeniowy członkostwa w Izbie.

Information clause for representatives of contractors

Available in Polish at <https://bpcc.org.pl/pl/klauzula-informacyjna-dla-reprezentantow-kontrahentow/>

I. Personal data administrator

In the light of applicable legal provisions, in particular in accordance with Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing the Directive 95/46/EC (General Data Protection Regulation), commonly referred to as GDPR, the administrator of your personal data (hereinafter: Personal Data Administrator) is the BRITISH POLISH CHAMBER OF COMMERCE with its registered office in Warsaw, ul. Zielna 37, 00-108 Warszawa, entered in the register of entrepreneurs, as well as in the register of associations, other social and professional organisations, foundations and independent public health care facilities of the National Court Register kept by the District Court for the Capital City of Warsaw in Warsaw, 12th Commercial Division of the National Court Register under KRS number 0000803344, represented by Marcin Cichy - General Director.

Contact with the Personal Data Administrator is possible as follows:

by phone at: +48 668820899
via e-mail: rodo@bpcc.org.pl,
The contact person for GDPR matters from the Administrator is Jakub Piegat, Marketing Manager.

The Administrator has not appointed a Data Protection Inspector.
The Personal Data Administrator is responsible for using personal data in a safe manner and in accordance with applicable law.

II. Purpose and legal basis for the processing of personal data

Your personal data is processed for the purpose of:

- performance of current business and statutory activities by the Personal Data Administrator related to, among others, with supporting the matching of business partners, supporting the development of economic, trade and cultural relations between Poland and the UK, implementing national and international economic and cultural initiatives; cooperation with state and local government authorities in Poland and the UK in the field of economic, financial and cultural projects; cooperation with the British Embassy in Poland and the Embassy of the Republic of Poland in London; maintaining and developing a network of contacts with organisations in the UK and with other British Chambers abroad; active promotion of events in the Polish and British economy and culture; conducting research, especially on economic, trade and cultural relations between the UK and Poland; organising regular business meetings in selected cities in Poland and the UK; supporting the presence of British business entities in Poland; action for the development of entrepreneurship; participation in creating and promoting best market practices; submitting proposals and opinions to bodies with legislative initiative within the scope of the Chamber's tasks,
- establishing and maintaining commercial relationships with suppliers, customers and service providers,
- conclusion and performance of other commercial contracts in connection with business activity,
- fulfilment of the Administrator's legal obligations (e.g. to issue a VAT invoice),
- establishing, defending and pursuing claims,
- marketing of own services.

The legal basis for the processed personal data is primarily Art. 6 section 1 letter f GDPR, i.e. processing is necessary for the purposes of the legitimate interests of the Personal Data Administrator. The legitimate interest of the Personal Data Administrator results from the necessity of processing personal data to implement the Administrator's economic activities and intentions.

In addition, the basis for the processing of personal data may also be Art. 6 section 1 letter b GDPR, in a situation where data is processed in connection with the conclusion or performance of a contract.

The administrator may potentially transfer personal data to a recipient in a third country or international organization, in particular in connection with the use of IT tools whose suppliers are based outside the European Union.

III. Categories of personal data processed

The Personal Data Administrator processes the following categories of data: name and surname, job position, company name, business correspondence address, business e-mail address and business telephone number, bank account number. If the Administrator requests personal data, providing it is not obligatory, but necessary for the purposes of establishing and conducting business cooperation between the Administrator and the contractor.

Personal data is not processed for the purpose of automated decision-making, including profiling.

Personal data comes directly from the data subject. If personal data do not come from the data subject, they are obtained from sources commonly available on the Internet (e.g. CEIDG, KRS, company website, etc.).

IV. Entities entrusted with personal data

Personal data is transferred:

- entities providing audit, consulting, financial, legal and tax advisory services to the Administrator,
- entities operating external servers,
- entities providing IT services.

V. Time of personal data processing

Personal data of contractors' representatives will be stored for the period of economic cooperation between the Administrator and the contractor, as well as after its completion, when there are reasonable grounds for resuming this cooperation. Personal data of contractors' representatives will be stored for a maximum period of three years from the date of the last contact between the parties, and longer only until the claims arising from the parties' contract expire.

VI. Rights related to the processing of personal data by the Administrator

You have the right to:

- access to processed personal data - the person whose data is being processed has the right to request access to his or her personal data at any time, including the right to request information on whether his or her personal data is being processed and a copy of his or her personal data,
- rectification and supplementation of personal data being processed - the person whose data is being processed has the right at any time to request the immediate rectification of his or her personal data, as well as supplementing it, provided, however, that the Administrator will not have a legal basis that will enable him to refuse to rectify it or additions,
- deletion of processed personal data (the so-called right to be forgotten) - the person whose personal data is processed has the right to request the deletion of personal data concerning him/her. However, the administrator may refuse to exercise this right. This situation will occur primarily when, pursuant to applicable legal provisions, the Administrator is entitled or obliged to store personal data,
- restrictions on the processing of personal data,
- object to the processing of personal data.

The above rights can be exercised by submitting an appropriate application to the Administrator using the data indicated in point I. The Administrator has the right to verify the identity of the person exercising the rights indicated above. Moreover, the person whose data is processed is entitled to request that personal data be transferred to another administrator, but only on the condition that the processing will be carried out in an automated manner, and it will be technically possible. The processing of your personal data will not be based on your consent for processing.

VII. The right to lodge a complaint with the supervisory authority

If the processing of personal data violates the law, you have the right to submit a complaint to the supervisory authority regarding the processing of personal data by the Personal Data Administrator. A complaint may be submitted to the President of the Personal Data Protection Office (Office of the President of the Personal Data Protection Office, ul. Stawki 2, 00-193 Warszawa).

I declare that I have read the Privacy Policy of the British-Polish Chamber of Commerce (KRS: 0000803344) available at <https://bpcc.org.pl/privacy-policy/>.

Oświadczam, że zapoznałem/zapoznałam się z Polityką prywatności stosowaną przez Brytyjsko-Polską Izbę Handlową (KRS: 0000803344), dostępną pod adresem <https://bpcc.org.pl/pl/polityka-prywatnosd/>.

We hereby apply for membership to the British Polish Chamber of Commerce. We confirm that we have acquainted ourselves with the terms and conditions of the contract and undertake to comply with the constitution of the Chamber as a member, if elected.

Niniejszym oświadczam, że ubiegamy się o członkostwo w Brytyjsko-Polskiej Izbie Handlowej, zapoznaliśmy się z warunkami umowy oraz odstąpienia od niej i zobowiązujemy się przestrzegać Statutu BPCC, jeśli nasza kandydatura zostanie przyjęta.

Stamp and authorised signature

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Place and date

All members will be issued a BPCC Annual Membership Certificate.
Please return completed application form to: membership@bpcc.org.pl